



Large-scale custom services.

We make it easy.

Best Buy® Business has the experience, resources and partnerships to create and customize nationwide large-scale never-been-done-before product and service installations to meet your needs and timelines. With one company to manage the sourcing of product, delivery/installation and project management, we create a seamless experience coupled with proven efficiencies. This reduces the project time, helps lower costs, provides a single point of contact for the entire rollout, and eliminates the unwanted opportunities for miscommunication that can happen with large-scale projects.

We partner with you every step of the way—from design to install to support.

- **Dedicated Account Managers** will work with you to understand your unique needs and help you define project scope
- **Commercial- and consumer-grade products** are available from our wide assortment of the most trusted brands
- **Geek Squad® Project Managers** take care of the logistical details & customized deployment plan based on your project needs
- **Nationwide Geek Squad team** manages install and ongoing support

We partner with you every step of the way.



Sales and support teams

Our sales and support teams will meet with you to understand your goals, timelines and budget. We will design a solution and provide a scope of work.



Contract specialists

Our contract specialists work quickly and efficiently to create an agreement with your project requirements, with service standards to bring your project to life.



Product sourcing

We have a vast network of vendors and trusted brands allowing us to quickly source large-scale product orders including multiple brand sourcing.



Supply chain and logistics

Leveraging our retail supply chain expertise, we're able to extend efficiencies for warehousing, staging, deliveries and installations. We can coordinate in both major metropolitan areas and smaller regional locations.



Financing

We have a variety of financing options including Net-30 and leasing.



Project management

Your dedicated project management team will partner with you throughout the process to ensure the project is on track and on time. Depending on size and scope, we can provide daily or weekly check-ins, communications and customized reporting.

Large-scale appliance project, at a glance:

We partnered with a large metropolitan city program to provide 38,000 free air conditioners to low-income seniors.

- Contract completion (from business inquiry to signature): 10 business days
- Pre-qualified recipients were contacted by city case workers to enroll in the program
- Enrolled recipients receive automated phone calls to easily select a scheduling time
- 200 installers completing an average of 1,000 units per day
- Average time from scheduling to installation: 3 days
- Largest single installation day: 1,200 installations

